

# Norfolk Southern & CEO James Squires – Profitable and Rich

*So why are they asking us to pay more for our Healthcare?*

Let's take a look at CEO Squires. In 2015 NS paid him:

- **\$837,500** in salary;
- **\$1,625,268** in stock awards;
- **\$4,375,050** in option awards;
- And **\$115,151** in other compensation.
- **\$6,952,969 in total compensation.**

(This information is according to proxy statements filed by NS for the 2015 fiscal year.)



We work hard for a very profitable corporation. In 2015, NS racked up 15.2% in profits. In the first quarter of 2016 they made even more – 16.1% profit. This is much, much more than what the average U.S. Corporation makes.

Despite NS's great profitability, management wants us to pay a lot more for our Healthcare. In negotiations they're telling our Union leadership that they want us to be more "Mainstream" in what we pay. Given what NS pays its executives, this just isn't fair. It's corporate greed.

If NS has the money to pay CEO Squires and other executives huge salaries and bonuses, they can afford to keep our Healthcare the way it is. We need to continue to take action to show Railroad executives like Squires that we're serious about maintaining our Healthcare benefits.



***Healthcare NOT Wealthcare***

