

# UP & CEO Lance Fritz – Profitable and Rich

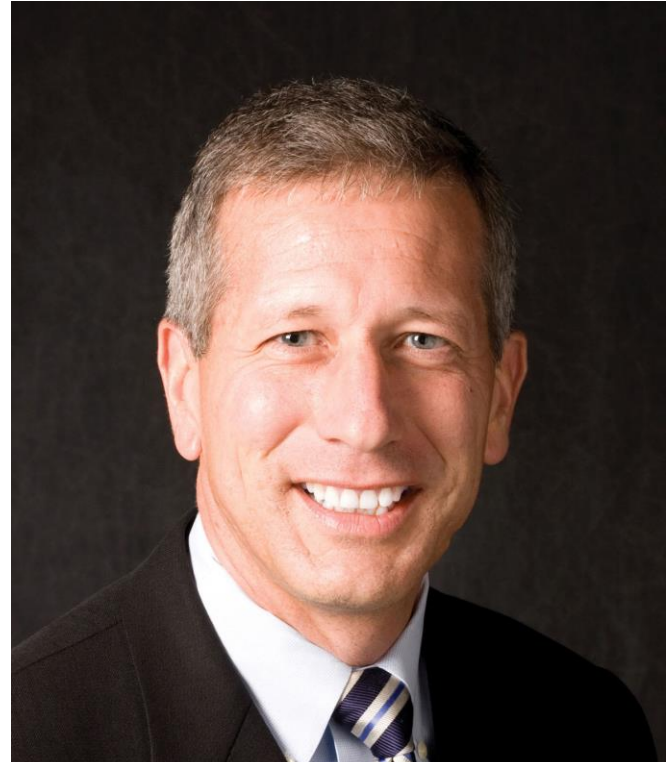
*So why are they asking us to pay more for our Healthcare?*

Let's take a look at CEO Lance Fritz. In 2015, as Chairman, President & CEO at UNION PACIFIC CORP, Lance M Fritz made:

- \$966,000 in salary;
- \$2,000,000 in bonuses;
- \$2,400,008 in stock options;
- \$3,600,488 in stock awards;
- And \$139,220 in other compensation.

• **\$9,105,716 in total compensation.**

(This information is according to proxy statements filed by UP for the 2015 fiscal year.)



We work hard for a very profitable corporation. In 2015 Union Pacific racked up almost 22% in profits. In the first quarter of 2016, profits stayed high at 20.8%.

Despite UP's great profitability compared to other companies, management wants us to pay a lot more for our Healthcare. In negotiations they're telling our Union leadership that they want us to be more "Mainstream" in what we pay. Given what UP pays its executives, this just isn't fair. It's corporate greed.

If UP has the money to pay CEO Fritz and other executives huge salaries and bonuses, they can afford to keep our Healthcare the way it is. We need to continue to take action to show Railroad executives like Fritz that we're serious about maintaining our Healthcare benefits.



***Healthcare NOT Wealthcare***

